A large Global Manufacture in the Detroit area is seeking a Product Sales Engineer. Great Growth opportunity and benefits. Salary plus bonus structure.

 **RESPONSIBILITIES:**

* Promote new demand creation ideas for the utilization of company products that provide value to the customer, supplier, and consumer including cost reduction, unique features that meets customer needs, and differentiating technology to enhance the driving experience.
* Work with multiple customers and engineering staff to developed new application using companies core product. Work with design components and systems to provide maximum customer value and vehicle function.
* Works with and coordinates new developments or the modification of existing designs to ensure conformance with engineering specifications.
* Accept responsibility to develop sales growth initiatives and work to achieve the sales goals and business objectives.
* Develops & conducts presentations for purchasing, design or engineering teams at the OEM or Tier I
* Increase sales growth with your own new projects and contribution to existing projects. Demonstrate successful results against your plan and achievement of objectives.

**REQUIREMENTS:**

**Education/Experience:**

* Bachelor's degree (B.A.) or (BSME)
* 5- years of related experience in direct B2B sales development
* Experience in the Automotive industry
* 40% travel most local